

Yaksh Shetty

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Experience

Dry Bulk Shipbroker and Operations

Reshamwala Shipbrokers Pvt. Ltd. • Mumbai , Maharashtra

04/2024 - Present

In my current role as a Dry Bulk Ship Broker and Operations professional, I handle a range of responsibilities related to the brokering and operational management of dry bulk cargoes. My key duties include:

- **Cargo Bidding:** Actively bid on SAIL (Steel Authority of India) cargoes for various routes, including USEC (which stands for U.S. East Coast) to ECI, Beira to ECI, Australia to ECI, and Mina Saqr to ECI, negotiating terms and securing favorable deals.
- **Brokerage and Negotiation:** Facilitate negotiations between ship owners and charterers to finalize charter agreements, ensuring optimal terms for both parties and addressing any contractual or operational concerns.
- **Operational Management:** Oversee the operational aspects of dry bulk shipments, including scheduling, cargo handling, and coordination with port authorities to ensure smooth and efficient voyages.
- **Market Analysis:** Conduct market research and analysis to stay informed about shipping trends, freight rates, and market conditions, enabling informed decision-making and strategic planning.
- **Client Relations:** Maintain and build relationships with clients, including shippers, receivers, and other stakeholders, providing exceptional service and addressing any issues that arise during the shipment process.
- **Documentation and Compliance:** Manage and review shipping documentation, ensuring compliance with international regulations and contractual obligations.

This role allows me to leverage my expertise in ship brokerage and operations to manage complex dry bulk shipments and deliver value to clients through effective negotiation and operational oversight.

Post Fixture Operations Executive

Commodity Care General Trading FZE LLC • Ahmedabad, Gujarat

04/2023 - 04/2024

As an Operations Executive in Post Fixture Operations, I managed various critical aspects to ensure the effective execution of charter agreements and operational efficiency. Key responsibilities included:

- **Charter Execution and Compliance:** Ensured that all post-fixture requirements were met and operations adhered to the terms of the charter party.
- **Operational Oversight:** Monitored vessel performance and cargo operations, addressing and resolving any issues, discrepancies, or delays during the post-fixture phase.
- **Documentation Management:** Prepared and reviewed essential post-fixture documents, including freight invoices, bills of lading, and performance reports, ensuring accuracy and compliance with contractual obligations.
- **Agency Appointments:** Coordinated the appointment of agents for port operations, ensuring all agency-related procedures were properly managed.
- **Survey Coordination:** Arranged and conducted necessary surveys, including cargo and vessel inspections, to meet safety and operational standards.
- **Payment Monitoring:** Tracked and ensured the timely processing and settlement of all payments related to post-fixture operations.
- **Weather Routing Instructions (WRI):** Managed the appointment and coordination of weather routing services to optimize vessel routes and ensure safe and efficient voyages.
- **Communication:** Maintained clear and effective communication with vessel masters, ship owners, charterers, and agents to facilitate smooth voyages and address any operational concerns.

This role provided me with comprehensive experience in managing post-fixture operations, ensuring regulatory compliance, and facilitating effective communication and problem-solving within the shipping industry.

Assistant Ship agent Kandla port.

- **Client and Vessel Coordination:** Managed communication between ship owners, charterers, and stakeholders, and coordinated vessel schedules and port arrangements.
- **Documentation and Compliance:** Prepared and filed Import General Manifest (IGM) and Export General Manifest (EGM), and handled essential shipping documents to ensure regulatory compliance.
- **Operational Support and Supervision:** Conducted regular visits to vessels for supervision, overseeing loading and discharging activities to ensure adherence to safety and operational standards.
- **Daily Reporting:** Monitored and maintained accurate daily loading and discharging reports, addressing any issues or discrepancies promptly.
- **Problem Resolution:** Addressed and resolved operational issues and discrepancies by liaising with relevant parties and implementing effective solutions..

Skills

Computer literacy, Communication skills, Time management, Documentation review, Leadership, Microsoft word, Microsoft excel, Bilingual

Education

PQE Course

Institute of Chartered Shipbrokers • WorldWide
01/2026

Currently doing my ICS, PQE course and already cleared my Economics in shipping paper in 1st Attempt.

Determined to complete other examinations in the coming years.

MBA in International Business Management

DY Patil University, Navi Mumbai • Mumbai , Maharashtra
07/2025

Currently doing my MBA in International Business Management in Mumbai but i have the option to do the MBA as a distance course as well.

Bachelors of Commerce

Tolani Institute of Commerce • Gandhidham , Gujarat
08/2022

Graduated in my hometown itself while working at the agency.

10+2

Amarchand Singhvi International School • Gandhidham , Gujarat
06/2019

Completed my schooling at my hometown.