



SURENDHAR. B

PRICING ANALYST &
OPERATION EXECUTIVE

Contact

Address
Bur Dubai, UAE

Phone
+971 55 164 0588

E-mail
bsurendharsura@gmail.com

Skills

Customer service

Supervising and mentoring

Freight logistics Cost estimates and management

Shipments handling

Document Maintaining

Time management

Decision- making

Organization skills

Enterprising Logistics and Supply Chain Management Professional with 3 years of industry experience.

Multi-tasking Pricing Analyst with expertise maintaining pricing models and evaluating customer costs. Analyzed business objectives and researched competitor pricing. Worked smoothly under pressure with poise and composure.

Work History

2023-08-14 Current	TELE- SALES, ADMIN, ACCOUNTANT VISTAR SHIPPING LLC, DUBAI, UAE <ul style="list-style-type: none">Handled day-to-day accounting processes to drive financial accuracy.Documented cash, credit, fixed assets, accrued expenses, and line of credit transactions.Reconciled accounts and reviewed expense data, net worth, and assets.Reduced expenses by negotiating with vendors for better pricing and terms on services and supplies.Boosted sales revenue by implementing effective telesales strategies and techniques.Increased telesales efficiency by implementing new call strategies and training methods.Increased sales revenue by developing and implementing targeted telesales strategies.
2021-03-09 2023-07-16	PRICING ANALYST & OPERATION EXECUTIVE HELMO SHIPPING LLC, DUBAI , UAE <ul style="list-style-type: none">Cost analyzing and quote to clientsNegotiating freight charges on behalf of their clientsArranging transportation providers to move the goods to their destinationMaintaining the monthly and Daily reportsPreparing all documents necessary for importing or exporting goodsReceived, processed, and moved outbound and inbound cargo properlyHandling all the documentation like invoice, cost sheet, bill of landing, Sabar CertificationUpdating inbound and outbound in the systemThe main responsibility of the freight forwarder is handle till final delivery.

Education

Bachelor of Commerce

NAZARETH COLLEGE OF ARTS & SCIENCE

Percentage: 75.40%

HSE: 12TH

KENDRIYA VIDYALAIYA HVF AVADI SCHOOL

Percentage: 80%

SLC

KENDRIYA VIDYALAIYA HVF AVADI SCHOOL

Percentage: 74%

Personal Information

- Father's Name: BARNABAS. A
- Mother's Name: ROSELIN JAYARANI. B
- Date of Birth: 10/03/2000
- Nationality: INDIA
- Marital Status: SINGLE