

Kriti Gupta



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Business Skills

- Stakeholder Management
- Business Decision Support
- Business Intelligence
- Market Research
- Problem Solving
- Data Analysis

Business Tools

MS Office



Power BI



Education

M.A. Energy Economics

2017-2019

School of Business, University of
Petroleum and Energy Studies

B.A. Economic Honors

2014-2017

S.D. College Chandigarh

Languages

- English
- Hindi

Profile Summary

Resourceful & meticulous professional, experienced in data and market analysis, competitive intelligence, opportunity assessment & stakeholder management with a career focused on management advisory, growth initiatives and decision support

Professional Experience

Platina Bulk Carriers Pte Ltd., Mumbai. as Research Associate **Since Jul'19**

- Market research focus on dry bulk commodities like iron ore, coal, minor bulks etc.
- Managing and engaging clients and other stakeholders for business deals
- Preparation of business support documents and commercial metrics likes of vessel charter calculations and shipping logistics etc.
- Leading chartering, operational and commercial negotiations for fixture of a vessel
- Support the management with the commercial & operational calculations for Panamax/ Kamsarmax vessels
- Analyzing the charter performance & commodities market data analysis through Power BI dashboards
- Understanding & working knowledge of freight derivatives for supporting various business decisions and trade flow of commodities.

Trainings & Projects

Mahanagar Gas Ltd. Mumbai as Research Intern **Jun'18-Jul'18**

- Study of socio-economic impact of replacing conventional fuels with environmental friendly fuels
- Research on Impact of Digitalization on Indian Banking Sector

Certifications & Recognitions

- Creating Effective Dashboards Workshop
- Participated in Cambridge English Placement Test
- Workshop on Data Analysis using SAS-I organized by UPES, Dehradun.
- Attained the first position in English Essay Writing Contest organized by 'RAMAKRISHNA MISSION ASHRAMA, DEHRADUN'
- 3rd position in English Declamation Competition at D.A.V, Dehradun

Community & Social Work

- Anchored in many programs organized in 'UPES, DEHRADUN'.
- Organizing Member of 'ECONOPHORIA 2K15' held at S. D. College, Chandigarh.
- Lead the group of students selected to tie Rakhi to Indian soldiers of IMA, Dehradun