



Curriculum Vitae

Anand .N. Sidnal

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CAREER OBJECTIVES:

Passionate Dry Cargo Shipbroker with a clinical experience around 5 years seeking to strengthen and add value to the high caliber and experienced team of a reputed shipping organization through proven skills in problem solving, pro-activeness and teamwork.

EDUCATIONAL QUALIFICATION:

Education	Institute	Year of passing
S.S.L.C.	Shri. Y.K.Kattimani High School Belagavi.	2010-2011
P.U.C. 2nd/12th	Angadi Institute of Management Studies Belagavi, Bangalore University	2011-2013
B Com	Angadi College of Commerce and science Belagavi, RC University	2013-2017

CIRTIFICATION:

- Diploma in Shipping and Logistics from Meridian Academy of Commercial Shipping (MACS), Belagavi From Aug 2016 to July 2017 (including 6 months internship)

COMPUTER PREFICIENCY

- Basics (MS Word and MS Excel)

PROFESSIONAL EXPERIENCE

❖ Worked as a Dry Cargo Shipbroker in DBC Oceanic a Ship Broking firm based in Delhi NCR for 3 years (Since 01st August 2018 to 31st July 2021)

- Maintaining market reports, Region wise storing business proposals (Open cargo/ Open vessel) for future reference.
- Circulating ready tonnages and cargoes in the market.
- Negotiating VC/TC terms with Owners/Charterers'
- Liaising with Ship Owners, Charterers, and Ship brokers.
- Providing regular updates on spot/time Charter markets to Owners/Charterers
- Exploring and developing potential clients (Owners/Charterers) in view of profit maximization for our organization.
- Assisting Ship Owners/Charterers in collection of PDA
- Attending all operations emails and passing same to the concerned parties on time.
- Ensuring smooth operations for every business.
- Appointing port agents at both loading and discharging port.
- Following up with port agents for smooth load/discharge operations
- Preparing Fixture recap and drafting Charter Party (CP) in accordance with fixture recap, maintaining all other relevant documents such as Bill(s) of Lading (Bs/L), Letter of Indemnity (LOI), Statement of Facts (SOF), and Laytime Calculation (LTC) sheet etc...,
- Checking the correctness of Laytime Calculation (LTC) sheet and assisting Charterers/Owners in correcting same if needed
- Following up for Hire/Freight/Demurrage/Dispatch payment and Preparing Brokerage invoices and collecting same as per CP.

Have fixed 07 vessels and have handled post fixture operations of around 11 vessels.

❖ Worked as a Shipping Executive – Post Fixtures in Dry Bulk Chartering at Scent Trans Pvt Ltd (Interocean Group) a Shipbroking firm based in New Delhi for 10 months (Since 09th Aug 2021 to 30th June 2022)

- In-charge of all the post fixture operations
- Liaising with Owners and Charterers Operations PIC.
- Making sure that the operations are going smoothly as per CP.
- Keeping an eye on loading and discharging operations.

- Taking every update from agents in order to keep Owners and Charterers updated.
- Preparing LOIs on Charterers behalf as per OBLs
- Preparing Charter Parties.
- Assisting Owners and Charterers in LTC and in Off-Hire Calculations.
- Ensuring that the Charterers are remitting hire/freight on time as per CP.
- Assisting brokers whenever they need any information about the Charterers, Owners and any port info.
- Preparing brokerage invoices and following up with concerned parties for remittance.

Have successfully closed about 38 files including COAs and Time Charters in a very efficient manner.

❖ Working as a Shipbroker – Dry Bulk Chartering at Scent Trans Pvt Ltd (Interocean Group) (Since 01st July 2022 to Present)

- Circulating open tonnages and cargoes to the potential clients (Owners and Charterers)
- Negotiating Voyage and Time Charter terms with Charterers and Owners.
- Preparing clean fixture recap
- Getting involved in operations matter whenever needed.
- Liaising with Owners and Charterers on a regular basis.
- Identifying potential business opportunities and trying to develop new clients.
- Keeping our clients updated on the Spot/Time Charter markets.
- Participating in SAIL/VSP's auction.

Have fixed 12 TCT requirements and 02 Voyage Cargoes.

SKILLS:

- Ability to Build and Maintain Good Relationships.
- Time Management
- Dedicated, Confident and Focused.
- Growth Oriented
- Enjoy Challenging Tasks
- Good Presentation Skills.

- Team Player.
- Multitasking

PERSONAL DETAILS:

- Date of Birth : 23rd Mar 1996
- Marital Status : Unmarried.
- Languages known : English, Hindi, Kannada, & Marathi.
- Nationality : Indian.
- Hobbies : Sports, Music and Reading.
- Permanent Address : #191, Sagar Nagar, Kangrali (KH), Belagavi, Karnataka-590010

Declaration:

I hereby declare that the information provided is true and correct to the best of my knowledge.

Place : New Delhi

Date : 03rd Oct 2023