



ASHEESH OBEROI

+971 521667609

asheeshoberoi@gmail.com

<https://www.linkedin.com/in/asheesh-oberoi/>

GMAT – 720. 95th Percentile Score.

IELTS – Band 8. CEFR Level C2.

Dubai, UAE

PROFESSIONAL SUMMARY

Devoted professional with 9+ years of experience in shipping industry including over 7 years of Sailing experience and 1 year in Data Analytics. Proven track record in project planning, voyage optimisation, performance monitoring, and system development with a strong focus on enhancing operational efficiency and compliance. Targeting opportunities to leverage my expertise to contribute to a forward-thinking organization.

CORE COMPETENCIES

- Vessel Performance & Optimization
- TC Performance Evaluation
- Project Planning and Management
- Data Analytics and Visualisation
- Customer Experience
- Analytical & Problem-solving skills
- Stakeholder Management
- Vessel Operations
- Product Development

SKILLS

- Microsoft Office
- IMOS
- VESON (VESLINK)
- VPS (GEOPERFORM)
- Microsoft Power BI / Tableau / IBM SPSS
- ASANA (PROJECT MANAGEMENT)

EXPERIENCE

Geoserve Energy Transport

Mumbai, Jun '23- Jul '24

Optimization solutions for various functions of vessel operations commercially. With a diverse portfolio of on-demand voyage management solutions, including vessel performance, emission solutions, fuel optimization.

Vessel Optimization Analyst

Project Experience

Performance Analysis

- Monitor and review operations of 40+ tanker vessels closely with a scope of data management, identifying key indicators to improve vessel performance and reducing GHG emission.
- Managed and processed vessel data in compliance with Time Charter (TC) terms, ensuring accurate reporting and adherence to contractual obligations.
- Prepared comprehensive End of Voyage reports, analyzing time and fuel loss/gain to provide commercial insights that help operators maximize profitability.
- Prepared Health Checkup reports for clients, detailing the technical performance of ships and providing actionable insights on fuel optimization to help save costs.
- Ensured seamless data ingestion and streamlining as part of our SaaS platform, providing clients with accurate, up-to-date data that they leveraged to submit Voyage claims to owners and verify their P&L statements.

Underwater Management

- Managed end-to-end underwater services for clients, overseeing all operations, stakeholder management, accounting, and billing, ensuring seamless project execution and client satisfaction.
- Negotiated with vendors for underwater services to secure optimal fleet rates, enabling competitive client pricing and maximizing profitability.

Product Development and Enhancement

- Contribute to product development by improving system efficiency, conducting testing, and validating enhancements using ASANA.
- Develop platforms and dashboards for operators to access fleet performance data, including consumption, speeds, performance comparison.
- Develop KPIs to study and benchmark the performance of vessels, evaluate CII and prepare reports and improvement plans for clients

Training and Development

- Conduct training of Ship and Office staff by developing creative learning modules
- Create Tutorials and training Manuals to present to Clients and End Users.

Bunker Management

- Saved over 80 MT of fuel for the client by conducting comprehensive checks of bunker accounting for approximately 150 vessels, ensuring accuracy and compliance.
- Assist client operations teams in resolving discrepancies within their accounting systems per agreed procedures.

Data Management and Analysis

- Create/upkeep of vessel data in VPS.
- Verifying the proper ingestion of Stratum AIS data and weather data into the VPS platform. Troubleshooting issues with the BOT's processing of forms and data flow.
- Supervise the collection and validation of critical vessel data to ensure accurate analysis of time charter (TC) performance metrics.
- Utilize VPS and BI dashboards to streamline data analysis.
- Work closely with the Vessel Performance Manager to support and guide clients in applying best practices for monitoring and optimizing the performance of a time charter fleet.

Anglo Eastern Ship Management

Worldwide, Jan'20-May'23

Largest ship management company providing technical and crew management, with over twenty-five offices around the world, managing more than 650 ships with principals such as BP, Shell, Fednav and Chevron

Third Engineer

Project Experience

- Participated in end-to-end cargo operations for bulk carriers and container vessels, including tasks such as stowage planning, loadicator operations, hold preparation, draft surveys, and fumigation during cargo loading and discharging processes.
- Participated in handling fixed loaders/unloaders, hydraulic testing, and related operations for safety of both cargo and vessel.
- Participated in the maintenance of deck machinery, hatch covers, and hydraulic lines to ensure smooth operations and vessel safety.
- Troubleshooting and ensuring the uninterrupted operation of the plant and all the associated machinery with zero downtime.
- Application of predictive maintenance tools such as tribology and so as to keep the plant and machineries for maximum cost effectiveness

Anglo Eastern Ship Management

Worldwide, Jan'20-May'23

Largest ship management company providing technical and crew management, with over twenty-five offices around the world, managing more than 650 ships with principals such as BP, Shell, Fednav and Chevron

Fourth Engineer

Project Experience

- Supervise and carry out Maintenance and repair of Compressors, Purifiers, Pumps and other Engine room machineries within the deadlines to keep the vessel working on schedule
- Manage Fuel quantity including ROBs and planning requirements with optimum storage for the next voyage keeping the cargo constraints in priority
- Assisting in achieving economy in consumption of fuel, lubricating oils, stores and spares as per charterers and office instruction
- Assisted in attaining an 8% increase in cargo lift quantity and charters profitability by optimizing fuel amount, including ROBs and planning needs, with optimal storage for the next voyage

Anglo Eastern Ship Management

Worldwide, Nov'15-Nov'17

Largest ship management company providing technical and crew management, with over twenty-five offices around the world, managing more than 650 ships with principals such as BP, Shell, Fednav and Chevron

Junior Engineer

Project Experience

- Helped in regular operations planning & reporting with shore team & status reports to CE
- Learnt best practices for inventory management & gained hands-on experience on ER stores category
- Aided in ensuring critical spares availability onboard as per the stock level requirement
- Assisted in carrying out maintenance and routine operations of the engine

EDUCATION

- GME (Graduate Marine Engineer) from AEMA, Karjat with 75.33% in 2016
 - B.Tech. in Mechanical from KIET, Ghaziabad with 7 CGPA in 2014
-

ACTIVITIES

- Chief Coordinator for SAE collegiate club
- Core committee lead for 'FRESCOS-2011' – Annual college fest at university level
- National Runner-Up in football event organized at SRMS Bareilly
- Sports Captain in School Council, responsible for management of sporting events
- PADI Certified scuba diver