



Noble K M

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UAE Visa status: Resident

Address:

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LinkedIn:

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Languages

English
Hindi
Malayalam

Skills

- UAE Driving License
- M S Office
- Adobe Premier pro
- Adobe After Effects
- Communication
- Management
- Team Leadership
- Team work
- Adaptability
- Critical Thinking
- Creative Thinking

CAREER OBJECTIVE

To work in a reputed organization with a competitive environment where I can use my skills and knowledge to the fullest to contribute to the Organisational growth and development

EDUCATIONAL QUALIFICATION

Course	Institution	University/Board	Year
BBA	Viswabrahmana College, Vechoochira	M G University	2017-2020
Plus, Two (Commerce)	MRSLBV GHSS Vaipur	Kerala State higher secondary Board	2015-2017
SSLC	CCM Higher secondary School, Karikkattoor	Board of public Examinations, Kerala	2012-2015

EXPERIENCE

• PROCUREMENT AND SALES EXECUTIVE

Digital Marine Systems

W373, Dubai Maritime City PO Box: 51093, Dubai, UAE.

- Procured high-quality marine LSA and FFA equipment from reliable suppliers, negotiating favorable terms for competitive pricing and timely delivery.
- Developed and implemented sales strategies to promote marine safety equipment to shipowners, shipyards, and marine service providers, resulting in increased sales revenue.
- Maintained strong relationships with existing clients, providing technical support and assistance regarding product selection, installation, and maintenance.
- Ensured compliance with maritime regulations and industry standards, collaborating with regulatory authorities and certification bodies to obtain necessary approvals.
- Monitored market trends, competitor activities, and customer preferences, identifying new business opportunities and potential market segments.

• MARKETING EXECUTIVE

Adams Global Consultants

Highland Tower, Sabarmathi Rd, Palarivattom, Kochi, Kerala 682025, India- 19th April 2021 to 25th may 2021.

Worked as “**Part Time Marketing Executive**” at Adams Global Consultants from 16/02/2021 to 12/05/2022 for a period of 1 year and 4 months. Communicate with target audiences and build and develop customer relationships. Help with marketing plans, advertising, direct marketing and campaigns.

Hobbies

- Wildlife Photography
- Reading
- Listening to Music
- Video Editing
- Content Creator

Personal Details

DOB: 16-05-1999

Gender: Male

• ORGANIZATION STUDY AND INTERNSHIP

AGRISOFT DAIRY & AGRO PRODUCER COMPANY LTD.

(SHABARI MILKS PANDHALAM) - 19th April 2021 to 25th may 2021.

It was a six-week internship and my tasks were to assist the marketing manager and help him in the day to day activities. I have completed this as part of my MBA education.

LICENCES AND CERTIFICATIONS

- Microsoft Excel (Microsoft 365 Apps and office 2019) - Microsoft
- Market Research and Consumer Behaviour – IE Business School -Cousera
- Marketing in a Digital World – ILLINOIS - Cousera
- Google Ads Search Certification – Google
- Google Ads Display Certification – Google

ACHIEVEMENTS AND AWARDS

- Best marketing team award in internal College fest Berchnova, SB college Changanassery
- Quiz Master of UN Day quiz competition conducted by Berchmans Institute of Management Studies
- Junior Promotion Committee member of Berchnova 2020 (Management Fest)
- Technical Committee head of Berchnova 2021 (Management Fest)

DUTIES AND RESPONSIBILITIES

- College Social Media Promotion committee member
- Arts Club Secretary of Viswabrahmana College, Vechoochira

MEMBERSHIP AND AFFILIATIONS

- NSS Volunteer 2017-2019